

## 2019 Rates



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### STORAGE

ALL STORAGE AND DOCKAGE RATES ARE BASED ON ACTUAL (MEASURED) OVERALL LENGTH (AOL)

#### LAND STORAGE

##### Blocked boats - 30' minimum charge

##### First 30 Days of Land Storage:

Boats thru 49 feet	\$0.75 /ft./day
Boats 50 feet and over	\$1.00 /ft./day

##### After 30 days, the following rates apply:

(including Winter Storage boats remaining after contract period expires)

Boats thru 39 feet	\$0.26 /ft./day
Boats 40 thru 49 feet	\$0.28 /ft./day
Boats 50 thru 59 feet	\$0.32 /ft./day
Boats 60 thru 69 feet	\$0.37 /ft./day
Boats 70 feet and over	\$0.53 /ft./day

##### After 1 year, the following rates apply:

All Boats	\$2.00 /ft./day
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##### Boats on Trailers - 25' and under

	\$4.00 /ft./month
	\$75.00 minimum charge

##### Containers:

Per foot (AOL) charges same as for boats as listed above

**Trailers:** Boats being rack stored or dry-sailed only \$75.00 Monthly

**Spars - UNRIGGED:** \$75.00 Monthly

##### Spars - RIGGED:

First 30 days storage:	\$0.75 /ft./day
After 30 days:	\$2.50 /ft./month

#### IN/OUT STORAGE (Apr 1 thru Oct 31) Mon-Fri, 8AM - 5PM

(No Saturday or Sunday In/Out service-Boats can be launched Friday, hauled Monday at no charge for dockage)

##### All Rack & Dry Sail Boats - 23' minimum storage charge

##### RACK STORAGE

ANNUAL - includes Shrink-wrap & Winter Storage Nov 1 - M \$87.00 Boats 25' & under  
 (BOATS MUST BE SHRINK-WRAPPED BY TYS FOR WINTER STORAGE) \$90.50 Boats 26' - 35'

(Price does not include materials used inside boat, such as mildew bags and moisture absorbers)

MONTHLY - does NOT include Winter Storage or Shrink-wrap \$13.50 /ft./month

##### DRY SAIL STORAGE - use of FORKLIFT only (No Slings):

ANNUAL - includes Winter Storage Nov 1 - March 31 \$95.00 /ft./year  
 Launch & Haul Only \$75.00 per cycle  
 Launch, Haul & Bottom Rinse \$90.00 per cycle

##### DRY SAIL STORAGE - use of TRAVELIFT:

**Boats under 40 ft:**  
 ANNUAL - includes Winter Storage Nov 1 - March 31 \$95.00 /ft./year  
 Launch & Haul Only \$100.00 per cycle  
 Launch, Haul & Bottom Rinse \$115.00 per cycle

**Boats 40 ft and larger:** Call for rates

#### DOCKAGE

##### Daily - PLUS flat rate Shore Power

Transient Slip Rate	\$2.00 /ft./day
Wireless Internet	Complimentary

##### Weekly Slip Rate-PLUS metered electric based on prevailing BGE rate per KWH

Reduced transient slip rate: \$10.00 /ft./week

##### Annual Slip Rate: (35' Minimum) - year begins April 1 and ends March 31

Includes ONE Haul/Block & Choice of wet or dry storage during the Winter.  
 PLUS metered electric based on prevailing BGE rate per KWH billed monthly.

40' slips	\$122.00 /ft./year
60' slips	\$148.00 /ft./year

##### Monthly Slip Rate

PLUS metered electric based on prevailing BGE rate per KWH billed monthly

40' slips	\$21.00 /ft./month
60' slips	\$21.00 /ft./month

#### OTHER SERVICES

<b>Vessel Towing:</b> To/from TYS & Balto. Harbor Marinas only	\$350.00 one way
<b>Vessel Delivery:</b> To/from TYS & Balto. Harbor Marinas only	\$125.00 one way
Hang boat in TRAVELIFT slings - other than normal haulout/launch procedure: (By Appointment only) 35 & 75 Ton lift \$450.00 overnight \$150.00 /hour	
Wireless Internet	Complimentary

#### HOURLY SERVICES

General Skilled Labor Rate	\$115.00 /hour
Master Mechanic Labor Rate	\$125.00 /hour
Electrical/Electronics Diagnostics Rate	\$150.00 /hour
Yard Labor/Helper Rate	\$79.00 /hour
CRANE & OPERATOR & ASSISTANT to step/unstep mast up to 1 ho	\$350.00 MINIMUM
Additional CRANE & OPERATOR & ASSISTANT time will be billed in 1/2 hour increments	
GENERAL CRANE SERVICE - in 1/2 hour increments	\$350.00 /hour
3-TON FORKLIFT charge - in 1/2 hour increments	\$50.00 /hour
3-TON FORKLIFT OPERATOR labor - in 1/2 hour increments	\$115.00 /hour
10-TON FORKLIFT charge - in 1/2 hour increments	\$125.00 /hour
10-TON FORKLIFT OPERATOR charge - in 1/2 hr increments	\$115.00 /hour
TRAVELIFT charge - for other than haul-out	\$150.00 /hour
TRAVELIFT OPERATOR charge - for other than haul-out	\$115.00 /hour
MANLIFT charge	\$75.00 /hour

#### HAULING & LAUNCHING

(35 Ton Travelift or 77 Ton Travelift or 10 Ton Forklift)

##### HAUL: powerwash, block, & launch (includes blocking & stands):

Boats 23 thru 49 feet	\$11.50 /ft.
Boats 50 thru 64 feet	\$13.50 /ft.
Boats 65 thru 90 feet	\$15.50 /ft.

##### SHORT HAUL: powerwash & launch (with 2 hours on land):

NOTE: NO work may be performed on boat by customers during short haul  
 SURVEYS ARE PERMITTED

Boats 23 thru 49 feet	\$6.00 /ft.
Boats 50 thru 64 feet	\$7.00 /ft.
Boats 65 thru 90 feet	\$8.00 /ft.

#### WINTER STORAGE PACKAGES

##### ON LAND STORAGE: October 1, 2018 - April 30, 2019

Includes haul, powerwash, block, storage, bottom painting (LABOR only), launch

Boats up to 39' Actual (Measured) Overall Length (AOL)	\$58.00 /ft.
Boats 40' (AOL) and over	\$60.25 /ft.

##### WET WINTER STORAGE: October 1, 2018 - March 31, 2019

Metered electric additional, billed monthly at prevailing BGE rate/KWH  
 Boats of any length \$7.50 /ft./month

#### SHORE POWER

[non-metered]

30 amp	120V	\$5.00 Daily
50 amp	120/240V	\$10.00 Daily
100 amp	240V	\$20.00 Daily

Normal working hours are Monday - Friday 8:00 a.m. to 4:30 p.m.

\*\* All invoices are subject to a 1.5% Environmental Compliance Charge \*\*

Work done outside of normal working hours is billed at 1.5 times the posted rate. Other equipment charges may apply.

6% MD Sales Tax on parts, fabrication, rentals and where applicable

**ALL SUBCONTRACTORS MUST HAVE PROPER INSURANCE, PRIOR AUTHORIZATION FROM THE OFFICE, AND ARE SUBJECT TO A SERVICE CHARGE**

Rates effective January 1, 2018 and are subject to change without notice